

Company Overview

Trusted Network Solutions is not only the name of the company but also what we provide; trusted network solutions for companies looking to grow their business. TNS leverages technology to increase efficiency, reduce costs, and improve customer service. TNS accomplishes these goals by offering a long-term focus, highly trained engineers, prompt communication, and integrity.

The TNS product portfolio revolves around computer network infrastructure and security. Solutions range from communications (email, IP telephony, LAN/WAN routing, and switching) to security (firewall, anti-virus/spyware, intrusion prevention, legal compliance, and disaster recovery). The TNS engineering staff will assist with the installation, configuration, security, and maintenance of the solutions TNS provides.

Challenge

The management of information systems is a highly intensive area of business that requires specialized knowledge and skills. Even the most sophisticated business people must focus on running and growing their business (core competencies) and not on the underlying technology. They need to find quality vendors of reliable and secure computer hardware, software, service, and support to keep that technology functioning to its highest potential. Trusted Network Solutions fills this role for its customers.

A True Value Added Reseller

There are many reasons to choose Trusted Network Solutions to be your technology partner. Trained and certified engineers, knowledgeable sales people, and a wide product offering are a few examples. However, other Value Added Resellers may be able to offer some or even all of these benefits. What makes TNS different is a strong belief in the importance of integrity and communication.

TNS is truly a Value Added Reseller. This means TNS doesn't just "push boxes" and bounce from deal to deal. Instead, TNS strives to be a trusted technology partner with its clients. Such relationships are always built over time with honesty and integrity. The focus is on a long-term relationship with its clients. This allows TNS

to fully understand its clients' needs and avoid concentrating on short-term gains. TNS has the foresight to realize its success is dependent on the success of its clients. This deep understanding and partnership creates a mutually beneficial relationship. TNS demonstrates the fact it is a true VAR and technology partner by offering honesty, integrity, and a long-term focus.

TNS also has a core belief in communication. A client deserves a prompt and detailed response to their communications. With TNS, a client's request for service will never be met with silence. TNS has a strict policy of responding to a client within one business day. The performance ratings of all TNS functional areas will be directly affected by their ability to meet this standard. Prompt communication is deeply ingrained in the TNS culture.

If your company is looking for a long-term, mutually beneficial partnership, TNS is the right choice for you.

Action

Let Trusted Network Solutions prove it is different than the rest. Contact TNS today for a free technical consultation and network review. Visit us at www.TrustedNetworkSolutions.com

Partners (Partial Listing)



Customer Comments

CR England Trucking



My company, my team, and I are much better off with Trusted Network Solutions' support and partnership. The TNS staff 'walks the walk' that so many other vendors only talk about. When a manufacturer contacts us about their networking solution, one of the first questions asked is if they work with Trusted Network Solutions. TNS has earned our trust over and over. We've come to rely on TNS; their expertise and straightforward way of doing business is an integral part of our decision making process

-Paul Erickson, Director of Information Technology – CR England Trucking
www.crengland.com - (801) 972-2712

A R C H I T E C T U R A L
n e x u s

I work with Trusted Network Solutions because I trust them and know they always have my best interests in mind. My interests are put before a particular manufacturer and the short-term gains of TNS.

-Kent Hansen, IT Manager – Architectural Nexus, Consultant - PurCo Fleet Services
www.archnexus.com - (801) 924-5000
www.purco.com - (801) 798-2400



communications

We make an effort to find opportunities to work with Trusted Network Solutions because they truly add value to our company. TNS is there before, during, and after a project, while so many other vendors only seem to be around during the sale, if it's big enough.

-Ken Orme, Senior IT Telecommunications Analyst – L3 Communications
www.l-3com.com - (801) 594-2000